# Principles of Applied Microeconomics

Ross Summer Connection (2022) Elird Haxhiu



### Elird Haxhiu @elirdhaxhiu

PhD candidate @UMichEcon, alum @UUtah. Development, Labor, and Applied Micro. I like to learn about Migration and Migrants. RT := endorsement.

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Covid Economics

and Taeuk Seo6

 $Q_2$ 

Media

COVID-19 and stay-at-home

Date submitted: 10 April 2021; Date accepted: 14 April 2021

orders: Identifying event study

designs with imperfect testing<sup>1</sup>

Jaedo Choi,<sup>2</sup> Elird Haxhiu,<sup>3</sup> Thomas Helgerman,<sup>4</sup> Nishaad Rao<sup>5</sup>

This paper estimates the dynamic effect of Stay-At-Home (SAH) orders

on the transmission of COVID-19 in the United States. Identification in

this setting is challenging due to differences between real and reported case data given the imperfect testing environment, as well as the clearly non-random adoption of treatment. We extend a Susceptible-Infected-

Recovered (SIR) model from Epidemiology to account for endogenous testing at the county level, and exploit this additional structure to recover

identification. With the inclusion of model-derived sufficient statistics and fixed effects, SAH orders have a large and sustained negative effect on

the growth of cases under plausible assumptions about the progression of testing. Point estimates range from a 44% to 54% reduction in the growth

rate of cases one month after a SAH order. We conclude with a discussion

on extending the methodology to later phases of the pandemic.

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Elird Haxhiu

Lockdowns reduce the growth rate of COVID-19 cases by up to 54% after one month. Credibly estimating this treatment effect is difficult because

i) reported cases != actual cases, and ii) the functional form of cases matters a lot

A quick thread on what we do!

(1/n)

eepr\_org · Apr 23 Out Now! Issue 76 of #CovidEconomics: Vetted and Real-Time Papers mailchi.mp/cepr/press-rel...

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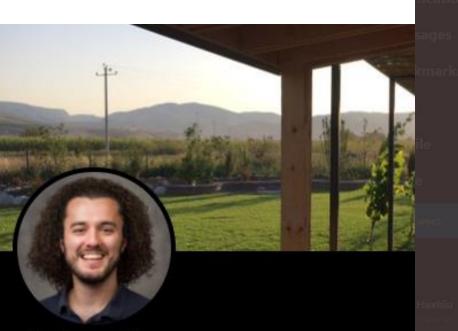
Tweets & replies

Likes

♡ 34

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3



Covid Economics

Issue 76, 23 April 2021

### COVID-19 and stay-at-home orders: Identifying event study designs with imperfect testing<sup>1</sup>

Jaedo Choi,<sup>2</sup> Elird Haxhiu,<sup>3</sup> Thomas Helgerman,<sup>4</sup> Nishaad Rao<sup>5</sup> and Taeuk Seo<sup>6</sup>

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### Low Dose or No Dose? Continuous

Difference-in-Differences with Unknown Controls

Elird Haxhiu \* haxhiu@umich.edu Thomas Helgerman \* tehelg@umich.edu

April 4, 2022

### Abstract

This paper studies difference-in-differences research designs where all units receive a continuous treatment, or dose, so there is no group that is ex ante unexposed. We present a framework to identify and estimate average treatment effect and causal response parameters when the continuous treatment takes effect only after some cutoff value. In applied settings, this parameter is usually unknown and hence neglected from econometric analysis. Under a range of data-generating processes, we illustrate the bias from Two-Way Fixed-Effects (TWFE) estimators when treatment is defined as (i) the full dose or (ii) an indicator for units with doses above some researcher-specified value or percentile, such as the median. For large jumps or sharp discontinuities at the cutoff value, researchers should instead jointly estimate the threshold along with treatment effect parameters using existing methods. This restores identification and produces correct standard errors but fails when parametric assumptions do not hold or the dose response function is flat around the true cutoff. In these cases, we argue that researchers should instead target binned average treatment effects and document an intuitive bias-variance tradeoff in recategorizing low dose units as controls in estimation. We then exploit this trade-off to derive the MSE-optimal estimator, show that it depends on the unknown cutoff, and propose a minimax constraint and partial identification procedure to make progress on inference.

### JEL codes: C14, C23, C24.

4

Key words: Difference-in-Differences, Parallel Trends, Threshold Estimation, Dose Response curves



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Covid Economics

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Emigration and Education: Separating

Remittance from Wage Premium Effects

Elird Haxhiu\*

University of Michigan

July 19, 2022

### Abstract

Remittances are a large source of international capital in developing countries, but come at the cost of losing workers to destination labor markets. Fears of "brain drain" abound when migrants are positively selected, but may be assuaged by "brain gains" at home that make up for the initial loss. These effects are usually motivated by an increased wage premium for skill, but also arise when constrained households use remittances to finance education investments. I argue that dominance of the premium channel is sufficient for long run losses, while dominance of the remittance channel is necessary for persistent gains. To infer their relative contributions to reduced form effects, I show that remittances are more dominant whenever emigration increases education rates and closes gaps in schooling between constrained and unconstrained households. I study Romania in 1990-2016, when 13% of the population (3 million people) emigrated. In 2002, Schengen visas were waived for all Romanians but generated heterogeneous opportunities for emigration at the local level, mediated by continuous measures of foreign migrant networks. To identify reduced form parameters under minimal assumptions (parallel trends), I use new methods in continuous treatment difference-in-differences (DD) designs without pure controls.

### Tweets & replies JEL codes: F22, I25, O15.

Key words: Remittances, Migration, Human Capital, Networks, Credit Constraints.

Issue 76, 23 April 2021



**Elird Haxhiu** 

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### This class = tools from micro-econ + real world issues

### • Tools

- 1. Marginal analysis
- 2. Markets for goods and labor
- 3. Causal inference w/ observational data
- 4. Decomposing gaps in outcomes
- 5. Consumer welfare theorems
- 6. Dynamic consumption and saving theory
- 7. Discrimination: taste-based, statistical, and systemic

- Real world issues
  - 1. International migration
  - 2. Gender wage gap
  - 3. Racial wealth gap

## Common Theme

- Preventing people from engaging in economic activity when they otherwise <u>could</u> and <u>would</u> always results in
  - 1. gaps between the prevented and the free
  - 2. lower total production for both the prevented and the free
  - 3. obvious solutions that involve perturbing the social order and distribution of wealth in society (i.e. stop preventing, start enabling economic activity)

	MON	WEDS	THURS
		LEC 1: Marginal analysis and markets	LEC 2: Markets and migration
Migration		HW 0 assigned and due	READ: Clemens (2011)
		HW 1 assigned	
Week 1		он	
Gender Wage Gap	LEC 3: Causal inference, and Clemens (2011)	LEC 4: Gender wage gap, decomposition analysis	LEC 5: Welfare theorems, and Cortes & Pan (2017)
	READ: Blau & Kahn (2000)	HW 2 assigned	EC 1 due
	EC 1 assigned	READ: Cortes & Pan (2017)	
Week 2	он	он	
		HW 1 due	
Racial Wealth Gap	LEC 6: Racial wealth gap, and discrimination theory	LEC 7: Cook (2014)	
	READ: Cook (2014)	EXAM assigned	EXAM due
Week 3	он	он	
	HW2 due		

### Marginal Analysis & Markets

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- What is economics?
- What is the field of economics?
- What is the field of academic economics?
  - Then, now, and tomorrow?

• NPR (2020) podcast, Story of a Paper

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- We will read **Cook (2014)** at the end of the class!
- By that time, we'll have some powerful tools to understand her analysis, conclusions, and its broader implications for society
- Get pumped for it!

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**Rachel Leah Siegel 🤣** @rachsieg

### Fed board -- at long last -- party of 7!



12 Retweets 5 Quote Tweets 96 Likes

### What is economics?

- Textbook: study the allocation of scarce resources.
- Alternative: study human behavior as the result of optimal decisions in the presence of physical constraints and institutional constraints.

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### • **Example 1**: product purchases

- Human behavior: consumer purchasing behavior
- Optimal decision: how much to consume of a good
- Physical constraints: price of goods and available income
- Institutional constraints: price changes given aggregate purchasing behavior

### What is economics?

- Textbook: study the allocation of scarce resources.
- Alternative: study human behavior as the result of optimal decisions in the presence of physical constraints and institutional constraints.

### • **Example 2**: labor supply

- Human behavior: consumer trade-off between labor and leisure
- Optimal decision: how many hours to spend at work
- Physical constraints: wages and available (non-labor) income
- Institutional constraints: wage shifts given shocks, level of competition...

### Models

- Definition: a model is a simplified representation of the economy that is used to understand how it works
- Ceteris paribus assumption: all other factors relevant to the situation being studied are held constant, or do not change

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- Definition: a model is a simplified representation of the economy that is used to understand how it works
- Ceteris paribus assumption: all other factors relevant to the situation being studied are held constant, or do not change
- What can models teach us?
  - <u>Positive</u> statements: how the economy "actually" works
  - <u>Normative</u> statements: prescriptions about how the economy should work
- Why do economists disagree?
  - Different normative value judgements
  - Different assumptions used to build a model

# EX: Supply & Demand

1) Product Market

2) Labor Market

## Break!

- Let's chill for about 10 minutes
- Then we start building our toolkit...

### Scarcity

- Resources in society are always finite or limited...
  - Another word for scarcity is physical constraint!
  - Means we can't have it all, and we are faced with *trade-offs*

# Scarcity + Opportunity Cost

- Resources in society are always finite or limited...
  - Another word for scarcity is physical constraint!
  - Means we can't have it all, and we are faced with trade-offs
- Opportunity Cost (OC): how much of one thing you have to give up to get a single unit of another thing
- Example: watching this lecture
  - Explicit OC: \$X for tuition (or \$0 if you live that RSC life)
  - <u>Implicit</u> OC: monetary value of the time you spend here

## **Opportunity Cost**

• Formal definition: if X and Y are two goods or services that can be measured in the same units, then the opportunity cost of X in terms of Y is given by

$$OC_{XY} = \frac{\Delta Y}{\Delta X}$$

where  $\Delta Y \leq 0$  and  $\Delta X > 0$ 

 You only consume apples and oranges, and to get 4 more oranges you <u>must give up</u> 8 apples

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- We say that the opportunity cost of an orange is two apples
  - In other words, the "price" of oranges is two apples
  - What is the price of an apple?  $OC_{AO} = \frac{1}{OC_{OA}} = -\frac{1}{2}$

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Implications for ca\$h money...

- You only consume apples and oranges, and to get 4 more oranges you <u>must give up</u> 8 apples:  $OC_{OA} = \frac{\Delta A}{\Delta O} = \frac{-8}{4} = -2$
- Assume: tradeoff remains constant regardless of how many you have
- Assume: you use up all resources available at each point
  - $\Rightarrow$  constant **Production Possibilities Frontier** (PPF)

# Decision-Making

- Scarcity (of any kind!) implies that decisions are <u>constrained</u>
- We study decision-making in this context and derive some general and intuitive "decision rules"
- Economic agents face two types of choices
  - 1. Whether-or-not decisions
  - 2. How-much decisions

# Decision-Making

- Scarcity (of any kind!) implies that decisions are <u>constrained</u>
- We study decision-making in this context and derive some general and intuitive "decision rules"
- Economic agents face two types of choices
  - 1. Whether-or-not decisions
  - 2. How-much decisions
- The first is a *discrete* type of decision, and the agent should undertake the action if the total benefits of doing so outweigh the total costs
- Examples: going to college, applying for a job, opening a company

# **Decision-Making**

- How-much decisions are *continuous*, and finding the optimal choice requires using marginal analysis
- Think of it as a series of whether-or-not decisions!
- Example: how many cupcakes should I eat?
  - Should I eat the first cupcake? If benefits exceed costs, then eat it and move onto the next decision; if not, then we're done!
  - Should I eat the second cupcake?
  - ...

### Marginal Analysis

- Context: consuming units of some good
- Definition: if you consume Q units of a good, then

TB(Q) and TC(Q)

are functions which give the total benefit and total cost associated with consuming the Q units of the good

## Marginal Analysis

• Definition: if you consume Q units of a good, then

$$MB(Q) = \frac{\Delta TB}{\Delta Q}$$
 and  $MC(Q) = \frac{\Delta TC}{\Delta Q}$ 

are functions which give the marginal benefit and marginal cost of consuming one extra unit of consumption...

• When making how much decisions, economic agents consider the marginal costs and benefits of each unit of consumption

- A person wants to decide how many years of schooling to complete
- Each additional year of schooling is associated with...
  - Marginal costs: both explicit (tuition) and implicit (foregone wages)
  - Marginal benefits: higher wages, better job, etc.
- The following table summarizes (monetary value of) costs and benefits

Quantity ( $Q$ )	Total Cost (TC)	Marginal Cost (MC)	Total Benefit ( $TB$ )	Marginal Benefit (MB)
0	0	—	0	_
1	30,000	30,000	300,000	300,000
2	70,000	40,000	450,000	150,000
3	130,000	60,000	540,000	90,000
4	220,000	90,000	600,000	60,000
5	350,000	130,000	650,000	50,000

- The optimal decision is to accumulate 3 years of schooling!
- There are three ways to arrive to this solution:
  - 1. Complete each additional year of schooling as long as MB(Q) > MC(Q)for that year. Stop going to school when MB(Q) = MC(Q), and if this doesn't occur then stop at the last unit for which MB(Q) > MC(Q)

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  - 2. Complete the number of years which maximize "total profits", defined as

$$\pi(Q) = TB(Q) - TC(Q)$$

Note: profits here mean *economic profits* (which deduct total costs, or opportunity costs) not *accounting profits* (which deduct explicit costs only)

Q	ТС	МС	ТВ	MB	$\pi = TB - TC$
0	0	—	0	Ι	0
1	30,000	30,000	300,000	300,000	270,000
2	70,000	40,000	450,000	150,000	380,000
3	130,000	60,000	540,000	90,000	410,000
4	220,000	90,000	600,000	60,000	380,000
5	350,000	130,000	650,000	50,000	300,000

- The optimal decision is to accumulate 3 years of schooling!
- There are three ways to arrive to this solution:
  - 1. Complete each additional year of schooling as long as MB(Q) > MC(Q)for that year. Stop going to school when MB(Q) = MC(Q), and if this doesn't occur then stop at the last unit for which MB(Q) > MC(Q)
  - 2. Complete the number of years which maximize total profits, defined as

$$\pi(Q) = TB(Q) - TC(Q)$$

3. Choose Q where the MB(Q) curve crosses the MC(Q) curve

## Marginal Analysis

- An economic agent can make an optimal decision about which quantity Q to choose by
  - 1. Picking the last Q where  $MB(Q) \ge MC(Q)$ .
  - 2. Picking the Q which maximizes  $\pi(Q) = TB(Q) TC(Q)$ .
  - 3. Picking the Q where the MB(Q) curve intersects the MC(Q) curve.

### Conclusion

- Marginal analysis solution technique is very general!
- Other examples of economic decisions
  - 1. Should I migrate to another country? (see everything this week!)
  - 2. How many hours per week should/can I work? (see mig + GWG topics)
  - 3. How much time should I spend inventing? (see Cook (2014) + related topics)
  - 4. Should I buy a house? How many children should I have? (see \*all\* topics!)
- Note: Supply and Demand (of anything) "=" Marginal Analysis

### Next time

- Next lecture: tomorrow @ 12pm!
- Next office hour: today @ 4pm! -> Lorch Hall M101
- HWO: available and due by @ 11:59pm tonight (free points, allows me get to know you and your interests!)
- HW1: available and due next Wednesday!
  - No rush on this, still learning tools you'll need to answer all questions...
  - Good to get going early... read the questions, think about how you'd tackle them
  - Come back with questions!